



Bev Luke - PAASD Executive Secretary  
PO Box 7742  
Rapid City, SD 57709-7742  
605-716-9011  
bkluke@rushmore.com

January 13, 2019

Re: Election of 2019-2020 PAASD Board of Directors

Dear PAASD Members,

Attached please find the nomination forms for those who have a desire to serve on the PAASD Board of Directors. They are being sent to help you know who these people are and why they want to be part of your Board of Directors.

We received nominations to fill each position and there will not have be an individual election for positions unless there are nominations from the floor. If someone is nominated from the floor, they must first have given their permission to be nominated. The nominee will then be asked to address the membership and explain, as those who filled out the written nomination forms, why they feel they are a good candidate for the position and why they want to serve on the PAASD Board of Directors.

There will be an election to accept the slate as presented (barring any floor nominations) and only those members who have been a member for at least 45 days prior to the election (per the PAASD bylaws) and have paid their 2019 membership dues will be eligible to vote. A person would have to have joined (if it is their first time as a member) December 11, 2018, or before. Payments of dues made at the Annual Meeting will count as dues paid for 2019 for existing members.

If you have any questions regarding this process, please feel free to contact me.

Recall that the current Board of Directors at their October Board meeting elected from their body next term's President, Mary Houk from Rapid City, and Vice-President, Adam Lalim from Watertown.

This is a new form of governance for all of us to get used to... but hopefully you can all feel a little more a part of the process.

Thank you for being a member of PAASD – our voice has and does count in the realm of what is going on in the real estate appraiser profession in South Dakota and nationally.

Current slate per the nominations that were submitted:

One-Year Term (2 Needed):	Allan Hall Paul Joerger
Two-Year Term (2 Needed):	Brian B. Schmidt Marv Siebrecht
Three-Year Term (3 Needed):	Charlotte Deaver Sandra L. Gresh Peggy Kalt
Secretary/Treasurer:	Craig Steinley

# Professional Appraisers Association of South Dakota Secretary/Treasurer and Director Nomination Form

Instructions: Please use a separate nomination form for each person you are nominating. The person you nominate should be contacted in advance for their permission to be on the ballot. **Self-nominations are encouraged.**

Nominee Name: <i>Allan Hall</i>	City/State: <i>Brandon, SD</i>
Phone: <i>605-941-0100</i>	Email: <i>ahall@alliancecom.net</i>
My nomination is for the following position: (Only one nomination per form please)	
<input type="checkbox"/> Secretary/Treasurer	
<input checked="" type="checkbox"/> <i>1st</i> Director – One-Year Term (Two to be elected)	
<input checked="" type="checkbox"/> <i>2nd</i> Director – Two-Year Term (Two to be elected)	
<input checked="" type="checkbox"/> <i>3rd</i> Director – Three-Year Term (Three to be elected)	
A total of 7 Directors will be elected to staggered terms.	
Why do you think you (or the person you are nominating) would be a good candidate for this position? <i>Have been on the Board of Directors and understand the changes and needs of Appraisers in South Dakota</i>	
Additional comments/contributions for consideration (optional):	
Submitted by: <i>Allan Hall</i>	Date: <i>12-17-18</i>

To allow time for biographies to be emailed to all the voting members, Nominations and/or Biographies **MUST** be **received** by December 20, 2018.

Please submit your nomination to: Bev Luke, PAASD Executive  
Secretary [bkluke@rushmore.com](mailto:bkluke@rushmore.com) or mail to: PO Box 7742, Rapid City, SD 57709



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Nominee Name: <i>Paul Joerger</i>	City/State: <i>Sioux Falls, SD</i>
Phone: <i>605-400-2460</i>	Email: <i>Paul@AgriLandUSA.com</i>
My nomination is for the following position: <b>(Only one nomination per form please)</b>	
<input type="checkbox"/> Secretary/Treasurer <input type="checkbox"/> Director – One-Year Term (Two to be elected) <input checked="" type="checkbox"/> Director – Two-Year Term (Two to be elected) <input type="checkbox"/> Director – Three-Year Term (Three to be elected) A total of 7 Directors will be elected to staggered terms.	
Why do you think you (or the person you are nominating) would be a good candidate for this position? <i>I have a passion for <sup>the</sup> appraisal profession. Since I'm somewhat new to the profession, I can offer that perspective. However, I have a very broad understanding of real estate as a broker and property management specialist. Advancing our profession is a priority of mine!</i>	
Additional comments/contributions for consideration (optional): <i>Past President of the National ASFA (Denver) member of PAASD and AD Chapter of ASFA.</i>	
Submitted by: <i>Paul Joerger</i>	Date: <i>12.13.18</i>

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Nominee Name: <b>Brian B. Schmidt</b>	City/State <b>Sioux Falls, SD</b>
Phone: <b>605-351-7600</b>	Email: <b>brian.schmidt@ace-appraisal.com</b>
My nomination is for the following position: (Only one nomination per form please)	
<input type="checkbox"/> Secretary/Treasurer <input type="checkbox"/> Director – One-Year Term (Two to be elected) <input checked="" type="checkbox"/> Director – Two-Year Term (Two to be elected) <input type="checkbox"/> Director – Three-Year Term (Three to be elected)	
A total of 7 Directors will be elected to staggered terms.	
Why do you think you (or the person you are nominating) would be a good candidate for this position? <b>I have been in the assessor &amp; appraisal field since 1990. I've worked in the largest city in the state and have <del>ex</del> experience with small local lenders and clients up to large clients, AMC's etc. Served on PAASD Board since 2008. President in 2012. I feel I</b>	
Additional comments/contributions for consideration (optional): <b>have a vast knowledge of the appraisal industry &amp; current issues and challenges that today's appraisers &amp; the appraisal industry faces.</b>	
Submitted by: <b>Brian B. Schmidt</b>	Date: <b>12/19/18</b>

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Nominee Name: <i>Marv Siebrecht</i>	City/State <i>Abandon SD.</i>
Phone: <i>605-745-7040 office 605-380-6450 cell</i>	Email: <i>marv@candek.com</i>
My nomination is for the following position: <b>(Only one nomination per form please)</b>	
<input type="checkbox"/> Secretary/Treasurer <input type="checkbox"/> Director – One-Year Term (Two to be elected) <input checked="" type="checkbox"/> Director – Two-Year Term (Two to be elected) <input type="checkbox"/> Director – Three-Year Term (Three to be elected) A total of 7 Directors will be elected to staggered terms.	
Why do you think you (or the person you are nominating) would be a good candidate for this position? <i>Existing director - Finish 3 year Commitment.</i>	
Additional comments/contributions for consideration (optional):	
Submitted by: <i>[Signature]</i>	Date: <i>11-11-18</i>

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Nominee Name: <u>Charlotte Deaver</u>	City/State <u>Winner, SD 57580</u>
Phone: <u>605-842-0355</u>	Email: <u>Wayne@gwtc.net</u>
My nomination is for the following position: (Only one nomination per form please)	
<input type="checkbox"/> Secretary/Treasurer	
<input type="checkbox"/> Director – One-Year Term (Two to be elected)	
<input type="checkbox"/> Director – Two-Year Term (Two to be elected)	
<input checked="" type="checkbox"/> Director – Three-Year Term (Three to be elected)	
A total of 7 Directors will be elected to staggered terms.	
Why do you think you (or the person you are nominating) would be a good candidate for this position?	
<p>I grew up on a ranch in rural South Dakota. Upon graduation, I started working as a bookkeeper in a diversified family corporation which included multiple grain elevators and feed mills, service stations, mini-marts, an oil packaging plant, and farm land. Over the span of 40 years my career changed in title and position. I worked as manager of payroll and human resources; account manager in accounts receivable; and later was promoted to assistant operations manager. Today, I manage a branch of the company that includes rental properties and farm land. Seventeen years ago, I chose to venture into a new career path as a Real Property Appraiser. This change has proven to be ever changing, exciting, frustrating, and fulfilling. I have served on the PAASD board for 4 1/2 years and I have seen the impact that this organization has on keeping our appraisers safe from government over-regulation, and informed to the changing role in today's economy. I would like to continue to serve on the Board of Directors and incorporate my diversified experience to the position.</p>	
Submitted by: <u>Charlotte Deaver</u>	Date: <u>12/11/2018</u>

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Nominee Name: <i>SANDRA L GRESH</i>	City/State <i>BRITTON, SD</i>
Phone: <i>605-237-1269</i>	Email: <i>real.est@venturecomm.net</i>
My nomination is for the following position: (Only one nomination per form please)	
<input type="checkbox"/> Secretary/Treasurer	
<input type="checkbox"/> Director – One-Year Term (Two to be elected)	
<input type="checkbox"/> Director – Two-Year Term (Two to be elected)	
<input checked="" type="checkbox"/> Director – Three-Year Term (Three to be elected)	
A total of 7 Directors will be elected to staggered terms.	
Why do you think you (or the person you are nominating) would be a good candidate for this position?	
<p>I have the knowledge and expertise as a past board member and officer to help our organization through this year of transition under a new form of government and for the years to come. It is an exciting time for PAASD as we pursue opportunities on a national level and I want to be a part of it.</p>	
Additional comments/contributions for consideration (optional):	

The appraisal profession has been good to me and I want the chance to give back to my profession by continuing to serve on the board of directors.

Submitted by: <i>Sandra L Gresh</i>	Date: <i>12/13/2018</i>
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Nominee Name: <i>Peggy Kalt</i>	City/State: <i>Aberdeen, SD</i>
Phone: <i>605-216-2412</i>	Email: <i>PKalt@nvc.net</i>
My nomination is for the following position: (Only one nomination per form please)	
<input type="checkbox"/> Secretary/Treasurer <input type="checkbox"/> Director – One-Year Term (Two to be elected) <input type="checkbox"/> Director – Two-Year Term (Two to be elected) <input checked="" type="checkbox"/> Director – Three-Year Term (Three to be elected) A total of 7 Directors will be elected to staggered terms.	
Why do you think you (or the person you are nominating) would be a good candidate for this position? <i>I have now been an appraiser for 9 yrs &amp; am ready to be more involved in PAASD. Last yr, I was added to the Board as a director &amp; was just getting started on the process of learning more about how the Board functions &amp; their duties. I am excited to be an active Board member, to add to the diversification of the Board &amp; to add to it from my past educational &amp; management experiences.</i>	
Additional comments/contributions for consideration (optional): <i>I feel it is important for myself to be involved in PAASD as a board member, to help me to continue to grow as an appraiser, to obtain a deeper understanding of this organization &amp; to be more involved.</i>	
Submitted by: <i>Peggy Kalt</i>	Date: <i>12/19/18</i>

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Nominee Name: Craig Steinley	City/State Rapid City, SD
Phone: 605.348.0791	Email: craigsteinley@gmail.com
My nomination is for the following position: (Only one nomination per form please)	
<input checked="" type="checkbox"/> Secretary/Treasurer <input type="checkbox"/> Director – One-Year Term (Two to be elected) <input type="checkbox"/> Director – Two-Year Term (Two to be elected) <input type="checkbox"/> Director – Three-Year Term (Three to be elected) A total of 7 Directors will be elected to staggered terms.	
Why do you think you (or the person you are nominating) would be a good candidate for this position? I am interested in helping PAASD transition from its former governance structure (Directors and Officers elected directly by its members) to the new design that is contained in the recently passed Bylaws... i.e., a <i>Board of Trustees</i> model. In this new form of governance, the members will still elect the Directors and one of the Officers - the Secretary/Treasurer. However, the difference is that the Directors will then elect the President and Vice-President annually from among their ranks. This should allow more continuity for the organization and develop stronger leadership skills in PAASD's Officers, while still preserving the ability of the members to have a direct say as to which individuals are elevated to the Board of Directors. There will be some transition issues that need to be resolved, as with all positive change, and I believe I can be helpful in helping the Board of Directors navigate those challenges.	
Additional comments/contributions for consideration (optional): I asked Executive Director Bev Luke about this nomination form before filling it out. I believe I can work with her to ensure the financial health of PAASD going forward, and she indicated that she is willing to work with me (though I will let her answer that directly). I would be pleased to continue to serve this organization, and am proud of its many accomplishments and the way that other state coalitions across the country look to PAASD for guidance on the typical question of "how did you implement this idea... or that policy... or get that law passed in your state legislature...?". We've served our members well through the years, and there is now renewed energy around developing a strategic plan and long-term vision statement for PAASD. So, there are more good things ahead!	
Submitted by: <b>Craig Steinley</b>	Date: 12/18/2018

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